The 2016-2017 Fiscal Year was an exciting one for the Foodbank of Southeastern Virginia and the Eastern Shore. It was a year of reflection and change, much of which was internal to our organization. The entire Foodbank team embraced the year and worked hard to make us stronger and more efficient when it comes to feeding those who struggle with hunger in our community.

We spent a great deal of time reflecting on our mission, looking at each idea and word within it. We asked ourselves, “What do these words mean to us? Is our mission still relevant?” All of us agreed unanimously that, indeed, the mission is still relevant. In fact, it is more relevant now than it ever has been! We also looked at our internal structure and pondered if it would allow us to continue leading the effort to eliminate hunger in our community. We challenged ourselves to move beyond what was comfortable and familiar. When we reached a critical point in our inquiry process, we created a new Strategy and Innovation Department.

And then we started the business of planning strategically.

We accomplished a lot this past year, but our journey has just begun. We stand at the proverbial fork in the road and looking forward to the future. Thank you to all who have traveled the journey with us. Your support means more to us than you can imagine, and we hope that you will continue on with us in fiscal year 2017-2018. Together, we can solve hunger!

In Fiscal Year 2016-2017, the Foodbank took every opportunity to bring awareness about hunger in our community to the forefront of everyone’s mind. We leaned into our media partners who were extraordinarily receptive to helping us get the word out. Many thanks to CoVa Biz, Inside Business, The Virginian-Pilot, FM99, 106.9 The Fox, WAVY, WTKR, and WVEC. We also launched a new website for the Foodbank that streamlined the process of providing necessary information to those seeking relief from hunger, as well as making access to our food easier for our partner agencies.

Each day, we make an impact for the clients who stand in our line. In Fiscal Year 2016-2017, we provided over 15 million meals to those suffering from hunger and food insecurity. Daily, we hear stories of what the Foodbank means for individuals, like this one from a teacher at a local school that participates in our BackPack Program:

“A parent called and was in tears because they were so grateful. They had a death in the family and were struggling to provide for their children. They had even been wondering how they were going to provide groceries for the next week. When their child came home with the bag, the parent was emotionally overwhelmed in a good way and very thankful. Many of our children are truly in need of this program, and therefore, we are truly grateful for all that you do (to) provide food to our school.”

An exciting change for the Foodbank this past year was the creation of a new department within our organizational structure. By combining the Development and Program departments, as well as creating the new position of Chief Strategy Officer to lead them, we formed the new Strategy and Innovation Department. This group is tasked with providing improved services to our partners and clients and finding the funding needed to carry out our mission. This new department has already realized great success because team members have begun to work closely together and are gaining a better understanding of the possibilities for the Foodbank’s future.

The Foodbank dedicated time and effort to establishing our strategic roadmap for the next three to five years. This involved a thorough assessment of the current state and our future ambitions as an organization—improving awareness about hunger in our community to the forefront of everyone’s mind. We leaned into our media partners who were extraordinarily receptive to helping us get the word out. Many thanks to CoVa Biz, Inside Business, The Virginian-Pilot, FM99, 106.9 The Fox, WAVY, WTKR, and WVEC. We also launched a new website for the Foodbank that streamlined the process of providing necessary information to those seeking relief from hunger, as well as making access to our food easier for our partner agencies.

The Foodbank is dedicated to working closely with our partners and clients to ensure that we continue to provide the food and services they need to lift themselves out of hunger. Today, the Foodbank stands at our fork in the road. But for us, our fork is bent…it’s the shape of a ribbon of hope. Because of the time and talent that our Board and staff contributed over the past year, we are poised to bring great hope to our neighbors who are dealing with food insecurity.
Statement of Finances 2016 - 2017

Revenue Sources

Revenue Sources FY 2017 Results FY 2016 Results

7/1/16 - 6/30/17 7/1/15 - 6/30/16

Donated Food 25,874,753 26,073,518
Monetary Donations 3,301,119 3,299,844
Grants 1,597,921 1,336,971
Special Events 659,782 788,445
United Way 257,465 350,168
Other Income (3,830) (40,014)
Thrift Store 0 88,387
Program Fees 256,370 289,486
Investment Gains/(Losses) 290,485 28,447
Total 32,234,065 32,215,252

Change in Net Assets (155,163) 591,119
Ending Net Assets 12,278,415 12,433,578

Other income includes sales to agencies, fees, donated goods and services, rental income, thrift store loss, and disposal of P&E

Sales to Agencies Net (176,065) (209,348)
USDA Handling Fees 74,329 169,727
Donated Goods & Services 4,860 25,177
Rental Income 42,370 41,710
Other Revenue 22,676 20,108
Loss on Disposal of Thrift Store 0 (97,590)
Gain on Disposal of P&E 28,000 10,202
Total (3,830) (40,014)

The Mobile Pantry Program provided fresh and nutritious food items to over 16,166 people in 35 COMMUNITIES & NEIGHBORHOODS that do not have adequate grocery stores, feeding agencies, or food pantries.

It’s our business to nourish, not just feed. To that end, last year we distributed over 5M pounds of fresh fruit and vegetables.

Your gift helps more than one person or family — it helps our entire community — so we work hard to make sure that your donation achieves its maximum impact.

Volunteers are the heart and soul — and backbone — of our organization. They help us carry the substantial weight on our shoulders and press forward.

This past year, an astounding 6,500 VOLUNTEERS contributed over 42,000 hours of love and labor, all to end hunger.

Through our Backpack Program, 3,400 children receive bags filled with nutritious food to take home for weekends and school vacations.

Over 412,200 MEALS were given to children who otherwise faced going hungry twice a week.

The past school year, our Kids Cafes served over 178,435 FREE MEALS and 63,664 MEALS along with educational, recreational, and social activities.

The Mobile Pantry Program distributed 4,800 TONS of fresh and nutritious food to over 18,920 people. We are able to distribute up to $6 worth of grocery products.

For a listing of donors who gave the Foodbank more than $1,000 in Fiscal Year 2016-2017, please go to www.foodbankonline.org.